2015 accomplishments

Pharmacy assistance for more than 12,000 area residents. Conducted more than 48,000 office visits.

Quality Awards – Received recognition from commercial and government health insurers for the quality of care provided to our patients.

Obtained nearly $3 million in pharmacy assistance for CCFHS patients.

Obtained a large federal grant to further expand access to oral health care for area residents.

Substance Abuse – Worked in collaboration with other providers to implement prevention, treatment and recovery strategies to address opiate abuse.

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Brandon Gilbert
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This Annual Report is dedicated to Adele Woods for her more than three decades of service to Coos County Family Health Services and to the greater Berlin-Gorham community. Adele’s leadership was instrumental to the growth of the organization, and made a positive difference in the lives of many area residents.

Locations

Service to the community.

2015 accomplishments

Pharmacy assistance for more than 12,000 area residents. Conducted more than 48,000 office visits.

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Dear Friends and Neighbors:

Service to the community is one of the founding principles upon which Coos County Family Health was established. Since opening our doors nearly forty years ago, we have been dedicated to the goal of improving the health and well-being of North Country residents. Over the years we have grown larger in response to the needs of the individuals and families we serve, but regardless of our size, our focus has remained the same – ensuring that all people in our community have access to health care regardless of their income or insurance status, and that each of our patients received personalized care and attention of the highest quality.

2015 was a significant year in the history of our organization. Perhaps most importantly, Adele Woods, who guided the organization for more than three decades, retired after a long and distinguished career of service to the community. Adele’s leadership was instrumental to the growth of the organization, and her contributions to our success cannot be overstated.

Much of our work in 2015 was devoted to addressing the impact of narcotics abuse in our community. Our Chief Operating Officer, Patty Couture, and Medical Director, Dr. Bill Gessner, led our organization’s efforts to reduce the amount of narcotics being prescribed for chronic pain. And, in partnership with many state and local organizations, we worked on a variety of prevention and treatment initiatives designed to address this difficult problem.

During the year we also received national recognition by the Health Resources Services Administration for the quality of care we provide, secured a large federal grant award to expand our oral health program and, in partnership with Dartmouth Hitchcock Medical Center, began making tele-health services available to children with special health needs.

We’re excited about what the future has in store for the region, and we’re honored to be able to continue to serve North Country residents.

Ken Gordon, Chief Executive Officer
603-752-3669 kgordon@ccfhs.org

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**Financials**

<table>
<thead>
<tr>
<th>Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare</td>
</tr>
<tr>
<td>Medicaid</td>
</tr>
<tr>
<td>Commercial</td>
</tr>
<tr>
<td>Uninsured</td>
</tr>
<tr>
<td>Pharmacy (Net)</td>
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<tr>
<td>Federal Grant</td>
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</tbody>
</table>

**Expenses**

<p>| |</p>
<table>
<thead>
<tr>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries and Benefits</td>
</tr>
<tr>
<td>Supplies</td>
</tr>
<tr>
<td>Occupancy</td>
</tr>
<tr>
<td>Purchased/Professional</td>
</tr>
<tr>
<td>Bad Debt</td>
</tr>
<tr>
<td>Depreciation</td>
</tr>
</tbody>
</table>

**Total Expenses** | 10,702,669

As of December 31, 2015

**ASSETS**

| Cash | 1,998,348 |
| Grants/Other Receivables | 956,276 |
| Total Current Assets | 2,406,100 |
| Net Fixed Assets | 11,109,109 |
| Total Current Assets | 13,515,209 |
| Total Assets | 14,660,812 |

**LIABILITIES & NET ASSETS**

| Current Liabilities | 699,342 |
| Long Term Liabilities | 686,440 |
| Net Assets | 4,669,222 |

**CURRENT ASSETS**

| Cash | 1,998,348 |
| Accounts Payable | 721,520 |

**Accrued Expenses** | 578,230 |

**Total Net Liabilities** | 699,342 |

**Long Term Liabilities** | 686,440 |

**Net Assets**

| Unrestricted Net Assets | 4,731,577 |
| Temporarily Restricted Net Assets | 113,348 |
| Permanently Restricted Net Assets | 25,297 |

**Total Net Assets** | 4,669,222 |

**Total Liabilities & Net Assets** | 6,235,012